

## **CALL FOR EXPRESSION OF INTEREST (EOI) Support to Accelerate Implementation of the Zambia Water Investment Programme (ZIP)**

The Multi-Donor Action “Blue Africa” is jointly co-financed by the German Federal Ministry for Economic Cooperation and Development (BMZ) and the European Union through the GIZ project “Global Water Security for Resilient Development”. The Action is part of the overall EU Action Blue Africa, implemented by the African Union Commission (AUC), the African Ministers’ Council on Water (AMCOW), and the GIZ. Blue Africa is part of and contributes to the Team Europe Initiative on Transboundary Water Management in Africa.

### **Summary of the Assignment**

The main objective of the consultancy is to accelerate operationalisation of the Zambia Water Investment Programme (ZIP) by strengthening national capacity for prioritisation of ZIP interventions, project concept-note (PCN) development, appraisal readiness, and financing of public water investments in full compliance with Zambia’s Public Investment Guidelines and marketing of the PCN’s to partners for further elaboration/ implementation including the promotion of private-sector engagements in water investments.

### **Specific Objectives**

The specific objectives are as follows:

- (i) Conduct a systematic review and prioritisation of ZIP interventions based on the implementation status, national alignment, readiness, and investment potential, including integrated water catchment management and emerging issues of nature-based solutions (NbS).
- (ii) Develop 20 basic/simple quality concept notes that comply with Zambia’s Public Investment Guidelines and the Guideline for the Development of National Climate-Resilient Water Investment Programmes (WIP) standards.
- (iii) Strengthen MWDS and MFNP staff capacity through mentoring and on-the-job training in project preparation, PCN preparation, and resource mobilisation.
- (iv) Enhance understanding of private-sector participation models and match priority PCNs to potential investors or development partners.
- (v) Ensure cooperation and complementarity with ongoing GIZ/AWARE 2.0, NEWZA and NatuReS programme, national water sector strategies and national climate/ environmental management strategies such as the National Adaptation Plan and Nationally Determined Contributions (NDC)

Now, GIZ invites qualified and eligible **local** consulting firms to submit their brief concept note in accordance with the requirements outlined.

## **Tasks to be performed by the contractor**

The contractor will be responsible for providing the following services:

- Literature synthesis and methodological development
- Scoping and Prioritisation of ZIP Interventions
- Preparation of Priority Project Concept Notes
- Capacity Development and Mentoring
- Private-Sector Participation and Financing Match making

The service is anticipated to be performed between August 2026 to June 2027. All deliverables must be completed within this period.

## **Selection Criteria:**

To qualify for consideration in the tender procedure, interested firms are required to meet the following qualifications and submit documents for eligibility assessment accordingly:

- Experience in operationalizing national-level water strategic plans/ frameworks (like the ZIP or Continental Africa Water Investment Programme (AIP) into actionable project portfolios.
- Experience in leading project preparation/development of bankable projects and in implementing large scale water and related multi sectoral programs, that include aspects climate resilience.
- Experience in conducting capacity assessments (institutional, human and for the cooperation system)
- Proven ability to navigate the Zambia Public Investment Guidelines and the General Appraisal Manual of Public Investment Projects (GAMPIP).
- Annual total turnover for each of the last three (3) years, a minimum average of 100,000 Euros or Zambian Kwacha equivalent is required.
- List of completed and ongoing projects supported by at least 2 client references.
- CV(s) detailing experience, competencies, and skills of key personnel for this project
  - Team Leader – master’s degree in water resources management/ engineering, Environmental Management, Civil Engineering, Natural Resources, Hydrogeology, Hydrology or related field from a recognized university
  - Key Expert 1- Project Development Specialist: Master’s degree in engineering, Economics, Business Management, Development Planning, Finance, Accounting or related field from a recognized university
  - Key Expert 2: - Financing and PPP Specialist: Master’s degree in economics, Finance, Business Management, Accounting or related field from a recognized university

## **Submission Details:**

- Official letter expressing interest.
- A brief concept note

## **How To Submit:**

The number of pages of all submission documents shall not exceed **50** pages. External content (e.g., links to websites) will not be considered, the size limit of the attachment is **30MB**.

The information and documents specified above shall be submitted to GIZ in PDF format **by Friday 10<sup>th</sup> July 2026 on or before 16:00hrs Zambian local time** to the following email address: **ZM\_Quotation@giz.de**

The subject line must be clearly marked as: ***“Call for Expression of Interest, Ref Investment Programme No. 700008124/17155”***

Kindly note that complete tender documents will **ONLY** be shared with the shortlisted consultants that will meet stated criteria.

For further clarification bidders can send their queries to: **ZM\_Inquiry@giz.de**

**GIZ Procurement Unit**