



GREEN
CLIMATE
FUND



Continental Water Investment Programme (AIP)

AU AIP Multi-Country Green Climate Fund Readiness Support

AU-AIP Multi-Country GCF Readiness Project for Accelerating Climate-Resilient Water Investments in Africa

Terms of Reference

Recruitment of an International Consultant for the Mission to Develop the Financing Strategy for the Water Sector Investment Programme and Quality Assurance of the Mission to Develop Concept Notes in Ghana

1. Background to the African Water Investment Programme (AIP)

On September 6, 2023, African Heads of State and Government committed to supporting the implementation of the African Water Investment Programme (AIP) as part of the Nairobi Declaration on Climate Change.

Africa is highly vulnerable to climate change, which is expected to have a significant impact on water, with an increase in droughts, floods, water scarcity, and waterborne diseases. Despite this marked vulnerability, many African countries have limited capacity to access climate finance for strategic investments in water.

Access to climate finance for water security in Africa is essential to achieving the objectives of the African Union (AU) Strategy and Action Plan on Climate Change and Resilient Development (2022-2032) (AU Climate Change and Resilient Development Strategy and Action Plan), which recognizes the need to strengthen climate-resilient water systems under Axis 2: AIP was adopted at the 34th Ordinary Session of the AU Assembly of Heads of State and Government on February 7, 2021, as

part of Priority Action Plan 2 of the Programme for Infrastructure Development in Africa (PIDA). The AU Strategy on Climate Change and Resilient Development (2022-2032) recognizes the AIP as a flagship initiative for the transformation of water systems.

The implementation of water investments in Africa falls significantly short of the targets set to meet the continent's growing social and economic needs. It is estimated that at least an additional \$30 billion per year by 2030 needs to be invested to achieve Sustainable Development Goal (SDG) 6 on water and sanitation. Currently, only \$10-19 billion is being invested annually.

The AIP aims to bridge the water investment gap by mobilizing at least an additional \$30 billion per year by 2030 and creating five million jobs to contribute to the African Water Vision 2025 and the water-related SDG targets by 2030.

The AIP is based on five pillars aimed at reducing the water investment gap in Africa:

- 1.1. AU-AIP High-Level International Panel on Water Investment in Africa** – This High-Level International Panel on Water Investment in Africa was established in 2022, bringing together current and former Heads of State and global leaders. In 2023, the Panel supported the AU in developing and launching the Africa's Rising Investment Tide report and the Action Plan for Water Investment in Africa, which propose concrete courses of action to help countries mobilize at least an additional \$30 billion per year by 2030 for the implementation of the AIP.
- 1.2. AIP - PIDA Water Investment Scorecard** – The AIP-PIDA Water Investment Scorecard aims to improve mutual accountability, transparency, and the effectiveness of water financing and investment. This tool helps countries track progress, establish benchmarks, identify bottlenecks, and take action to meet Africa's water investment needs. It was adopted by AUDA-NEPAD in February 2022 and was developed and tested in 10 countries in 2023, prior to its rollout across AU member states.
- 1.3. Regional and National Water Investment Programs** – The AIP supports AU member states in developing national water investment programs aimed at closing the investment gap. Many African countries are extremely vulnerable to climate variability and suffer from weak institutional capacities, inadequate water infrastructure, and insufficient information systems to ensure effective water management. National water investment programs aim to address these gaps, building on lessons learned from the AIP-PIDA Scorecard.
- 1.4. AIP International Blended Investment Facility** – The AIP will assess the need for an International Blended Investment Facility to help countries mobilize Official Development Assistance (ODA) and grant financing to reduce the risks associated with priority water investments through various innovative financial instruments and sources. These include

sovereign wealth funds, guarantees, commercial financing, institutional investors, private equity funds, foundations, value-based impact investments, and climate finance.

2. Justification for the mission

Ghana is one of the fifteen (15) countries participating in the first phase of the Programme, "Support to the Readiness of the African Union Commission's Multi-Country Programme". The Green Climate Fund (GCF) funds the project, amounting to Six Million One Hundred and Sixty-Four Thousand Fifty-Three (6,164,053) US Dollars. The African Union Commission is implementing the Programme through the Global Water Partnership (GWP) in Southern Africa (GWP-SA) and the GWP Africa Coordination Unit (CU-GWP Africa).

Ghana's population is over 30 million, with an average growth rate of 2.1% per year (between 2010 and 2021). Most communities depend on natural resources, including water in rivers, lagoons, and lakes, for their survival. The practice has led to the over-exploitation of natural resources, resulting in the degradation of the environment. An analysis of weather parameters across the agro-ecological zones in Ghana shows the manifestation of climate change. The increased temperatures, rainfall variability with unpredictable extreme events of floods and drought (dry spells), sea-level rise, and increasing greenhouse gas emissions (NCCP, 2012) are a testament to the phenomenon. The evidence of climate change and its impact on Ghana's economy is acknowledged and manifests along the coast with a rise in seawater level and a decrease in crop yield, among others, thereby affecting livelihoods and health while deepening poverty with women and the youth mostly disadvantaged. This threatens Ghana's long-term development outlook due to its reliance on climate-sensitive sectors. Despite the vulnerability, Ghana has limited capacity to access climate finance for no/low regrets investments in water resources and related infrastructure. Over the years, the national Integrated Water Resources Management (IWRM) Plan, basin-wide IWRM plans, and the master plans of the productive sectors have been developed and are complementary to improve the development and management of water resources and service delivery. Further, the National Water Policy (2024) provides policy direction for all the water sector frameworks for water resources development and management. However, assessing the financing gap for water resources and infrastructure, followed by a financing strategy and roadmap for implementation, remains a challenge.

As part of this AU AIP Multi-country GCF Readiness project, a Water Investment Programme, a financing strategy, and a roadmap for implementation are planned. To this end, the Africa Coordination Unit of GWP is requesting the services of an international consultant to develop the financing strategy for the Water Sector Investment Programme and quality Assurance of the Mission to develop Concept notes in Ghana. The terms of reference provides an overview of the

project background and context, objectives and expected results, methodology, and modalities for undertaking the mission.

3. Objectives of the mission

The main objective of the mission is to contribute to the mobilization of financial resources for water security and climate resilience of communities, production systems, and ecosystems through contributing to the development of a sound financing strategy for the Water Investment Programme in Ghana.

Specifically, this assignment will involve:

- Assessing the proposed budget for each WIP investment project and adjusting it as necessary;
- Analyzing existing sources of financing for each investment project and assessing the financing gap for the WIP implementation;
- Identifying appropriate sources of financing or financial instruments to fill the financing gaps for the WIP implementation (including projects with potential partners to be involved);
- Providing an overview of private sector actors in Ghana with a view to mobilizing them to finance the implementation of the WIP;
- Defining the actions necessary to mobilize financing and the respective responsibilities of partners for each investment project;
- Supporting the validation of the draft financing strategy of the WIP by national key stakeholders;
- Supporting the process of developing two project concept notes to be submitted to the GCF.

4. Expected results from the consultancy

The expected results are:

- An assessment of the proposed budget is carried out for each WIP investment project and adjustments are made as necessary;
- Existing sources of financing are analyzed for each investment project and the financing gap is assessed for the implementation of the WIP;

- Appropriate sources of financing or financial instruments are identified to fill the financing gaps for the implementation of the WIP (including projects with potential partners to be involved);
- An overview of private sector actors in Ghana is carried out with a view to mobilizing them to finance the implementation of the WIP;
- Actions are defined for mobilizing financing and the respective responsibilities of partners for each investment project.
- The draft version of the financing strategy for Ghana's Water Sector Investment Programme is validated by stakeholders.
- High-quality contributions are made to the two project concept notes currently being developed for submission to the GCF.

5. Consultant's mandate

The international consultant's mandate consists of:

- Developing and validating the kick-off report, including, among other things, the in-depth methodological note, including the detailed implementation schedule and the structure for drafting each of the deliverables expected from the mission, etc.;
- Familiarizing themselves with the WIP development process and the proposed investment project ideas;
- Undertaking financial assessments of the WIP project ideas and adjust them as necessary;
- Analyzing existing sources of financing for each investment project and assess the financing gap for their implementation;
- Identifying appropriate sources of financing or financial instruments to fill the financing gaps for the implementation of the WIP (including projects with potential partners to be involved);
- Providing an overview of private sector actors in Ghana with a view to mobilizing them to finance the implementation of the WIP;
- Defining the actions needed to mobilize financing and the respective responsibilities of partners for each investment project;
- Validating a draft version of the Ghana WIP financing strategy;
- Supporting the preparation and facilitation of the workshop to amend and validate the draft version of the Ghana WIP financing strategy;
- Developing presentation materials for the WIP financing strategy;

- Participate in the process of developing two project concept notes to be submitted to the GCF and provide high-quality contributions;
- Prepare the mission report, capitalizing on the entire process.

6. Expected deliverables

The expected deliverables of the mission are:

- **Deliverable 1:** Kick-off report, including, among other things, the in-depth methodological note, including the detailed implementation schedule and the structure for drafting each of the expected deliverables of the mission, etc;
- **Deliverable 2:** Substantial high-quality inputs into the Draft and final versions of the WIP's financing strategy;
- **Deliverable 3:** Summary of contributions to the process of developing the two concept notes in Ghana
- **Deliverable 4:** Minutes of stakeholder consultation meetings and workshops

7. Profile of the international consultant

For this assignment, we are looking for an international consultant with the following profile:

- Hold an advanced university degree (Master's or Doctorate) in green economics, climate finance, environmental management, water resources, climate change, or any other related field;
- Have at least ten (10) years of experience in mobilizing financial resources for national strategic documents such as strategies, policies, and guidelines, etc.;
- Have a good knowledge, understanding and experience of financing mechanisms, instruments, and related institutional arrangements for development assistance, domestic financing, and climate finance, including the GCF, Adaptation Fund, GEF, etc.;
- Have strong skills in working with international organizations, bilateral development organizations, CSOs, or the private sector;
- Have good analytical and report writing skills;

8. Contractual Terms

8.1 Type of Contract

This Contract will be with an Individual Consultant.

The terms will be duly described for signing before the commencement of the mission.

8.2 Duration of the assignment

The proposed duration for this assignment is a maximum of 25 man-days spread over a calendar period of three (03) months from the date of the service order (ideally on or before 20 March) to the delivery of the final deliverables for the assignment (by 20 June 2026).

8.3 Collaboration & Supervision

The International consultant will collaborate with the National expert in charge of developing the Water Investment Programme. S/he will work under the supervision of the AIP National Technical Coordinator in consultation with the Ag. Executive Secretary of the Water Resources Commission.

9. SUBMISSION OF APPLICATION

Interested applicants should submit:

- (i) **A cover letter** dated and signed with the stated period of availability of the consultant and addressed as follows:

The Manager GWPSA NPC
Ground Floor, Block A Hatfield Gardens
333 Grosvenor Street Hatfield, Pretoria

- (ii) **A detailed CV**, highlighting relevant experience including three (3) professional references.
- (iii) A technical proposal with methodology describing the steps, methods, and tools to achieve each deliverable.
- (iv) A work plan to guide the study.
- (v) A dated and signed financial proposal, indicating the amount of the tender in words and figures (in USD).

Note on Withholding tax: GWPSA NPC Ltd (the company) shall, in terms of section 58 of the Botswana Income Tax Act CAP 52:01 (Act) deduct a withholding tax at the default rate of 15% as

per the applicable Double Taxation Avoidance Agreement (DTAA) for any other country. The tax so deducted shall be remitted to the Botswana Unified Revenue Service, and the company shall issue the payee/contractor with BURS' tax certificates, which may, depending on the tax laws of the country of residency of the contractor, be used to claim foreign tax credits.

Applications must be sent before/on **10 March 2026** to:

- GWPSA Procurement (gwpsaprocurement@gwp.org) with copy to maxwell.boateng-gyimah@gwpsaf.org, boatgyimax2@gmail.com, julienne.ndjiki@gwpsaf.org; and maxime.teblekou@gwpao.org
- For any inquiries, do not hesitate to contact Mr. Maxwell Boateng-Gyimah (maxwell.boateng-gyimah@aipwater.org) or to call +233 558 584069

10. SELECTION CRITERIA AND ELIGIBILITY

The tenders will be evaluated in two stages. The first stage will involve the evaluation of the technical offer. The second stage will evaluate the financial proposal. The technical proposal contributes 80% of the total and final evaluation score whilst the financial proposal carries 20% of the weighted score. The Proposal that scores 75% and more will proceed to the financial evaluation stage. Table 1 provides a summary of how the technical proposal will be evaluated and scored.

Table 1 Summary of scoring of the technical proposal

Summary of Technical Proposal Evaluation Forms		Score Weight (%)	Points Obtainable (%)
1	Expertise of Individual	40	40
2	Proposed Methodology, Approach and Implementation Plan	60	60
TOTAL		100%	100

The financial offer of each tender shall be evaluated on relative terms and ranked as follows:

$Pf_r = 100 \times Pf_l / Pf$, with:

- Pf_r , being the bidder's relative financial proposal.
- Pf_l , which is the least budget of financial proposals for technically successful bids.
- Pf , being the bidder's financial proposa