

## Sales Manager - Water Business Unit

| United-Kingdom - Remote



### ◆ About Purecontrol

**Purecontrol is a French cleantech company offering Artificial Intelligence based solutions for EPCs and operators in the water and wastewater markets.**

Purecontrol's AI solution provides two unique layers going beyond digital twins: Real-time & predictive control in addition to Self-learning to optimally operate and adjust processes continuously. This new way of optimizing processes answers operational unmet needs, and significantly reduces environmental impact and GHG emissions.

The solutions are already proven and adopted by leading Operators & major French water Utilities. Purecontrol is currently expanding its global reach and needs to recruit Talents to strengthen its sales team.

By joining Purecontrol, you will participate in the ongoing hypergrowth of an impactful company. We are strongly concerned about the environmental impact of the industry as we all have a role to play.

We trust our team members who are quickly empowered and always enjoying team building at the office or during dedicated events.

To know more about us, please visit : : [www.purecontrol.com](http://www.purecontrol.com)

## ◆ Role & Responsibilities

**We are looking for a Sales Manager based in Spain to support our current growth in the Iberian Peninsula.**

As Sales Manager you will especially:

- Participate to the implementation of the defined *strategic road map*
- *Expand our customer base* and extends the company's reach in the UK water market
- *Manage the entire sales process*, from meeting clients, demo, proposals to closing and implementation support
- *Grow long-lasting relationships* with clients and prescriptors
- Represent the company effectively with comprehensive knowledge of our solutions

## ◆ Qualifications and requirements

- 5-10 years' experience in Sales in the water UK market.  
*Ideally, you will have had international exposure, either working or studying in other countries.*
- Proven track record of success with the entire sales process
- Excellent written and spoken English.  
*Other languages are an advantage*
- Excellent communication, interpersonal, and organizational skills
- Entrepreneurship spirit and ability to work remotely with autonomy
- Familiar with and interest in Advanced Water Digital solutions
- Ability to travel across the country and abroad to meet clients and to attend exhibitions
- Relationships with water operators and/or local Municipalities are a plus

Our HQ is based in Rennes - France, where we expect you to spend some time during the first months. You will be supported by the Sales and Technical teams to help you succeed in your journey. Victor Ollivier, Managing Director of the Water Business Unit, will provide coaching and support.

**Please submit your resume as well as a cover letter to provide more details about your suitability to the role and your interest in Purecontrol to [victor.ollivier@purecontrol.com](mailto:victor.ollivier@purecontrol.com)**